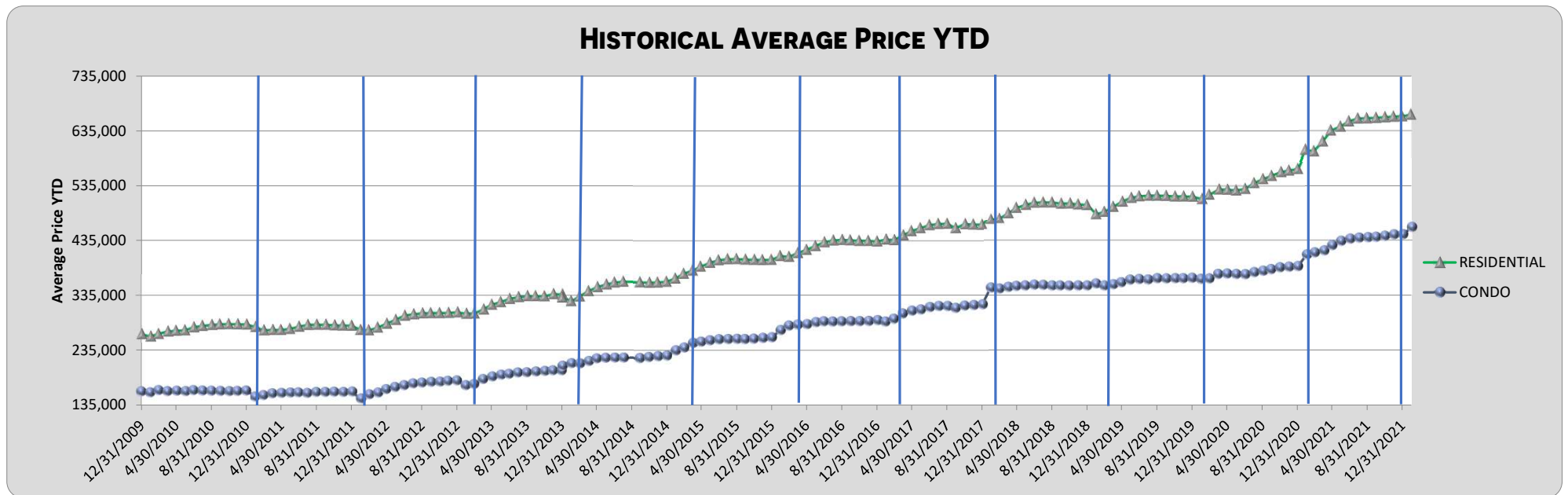




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Source of data - REcolorado Monthly Indicators - Market Overview

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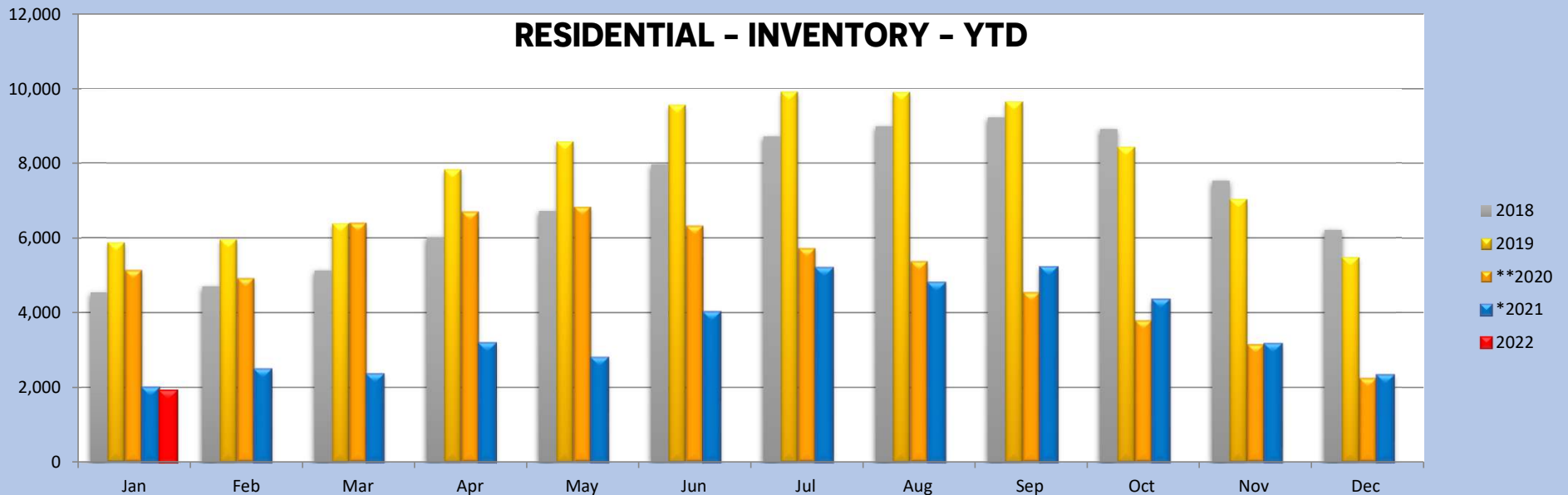


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RESIDENTIAL

MONTHLY - YEAR TO DATE

RESIDENTIAL - INVENTORY - YTD



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	4,530	4,702	5,126	6,020	6,718	7,963	8,712	8,984	9,220	8,909	7,529	6,211
2019	5,880	5,961	6,390	7,830	8,580	9,556	9,907	9,902	9,651	8,435	7,034	5,483
**2020	5,133	4,912	6,397	6,697	6,829	6,316	5,722	5,366	4,538	3,788	3,146	2,249
*2021	1,998	2,488	2,358	3,184	2,797	4,011	5,192	4,798	5,219	4,344	3,165	2,329
2022	1,913											
%Change	(4)											

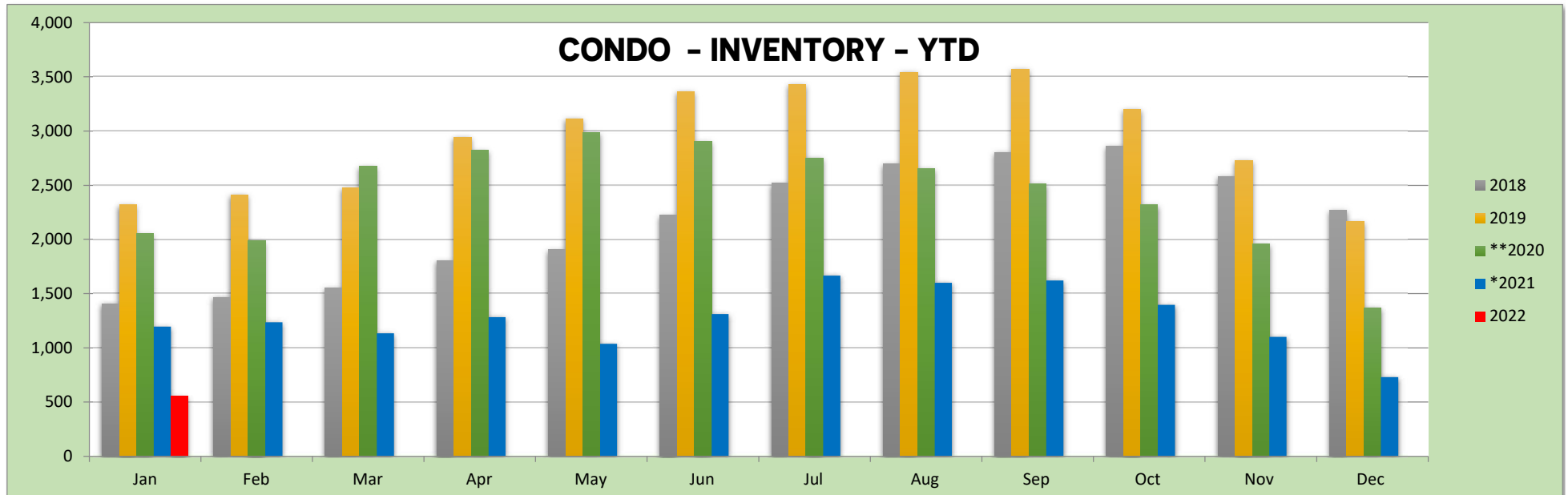
Source of data - REcolorado Monthly Indicators - Market Overview * Best Year ** 2nd Best Year

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CONDO MONTHLY - YEAR TO DATE



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	1,409	1,467	1,550	1,806	1,907	2,223	2,517	2,696	2,804	2,859	2,582	2,271
2019	2,321	2,414	2,480	2,942	3,113	3,362	3,427	3,540	3,567	3,197	2,728	2,165
**2020	2,052	1,985	2,673	2,819	2,982	2,902	2,752	2,653	2,513	2,319	1,961	1,370
*2021	1,194	1,236	1,134	1,283	1,036	1,311	1,668	1,600	1,621	1,395	1,100	730
2022	556											
%Change	(53)											

Source of data - REcolorado Monthly Indicators - Market Overview * Best Year ** 2nd Best Year

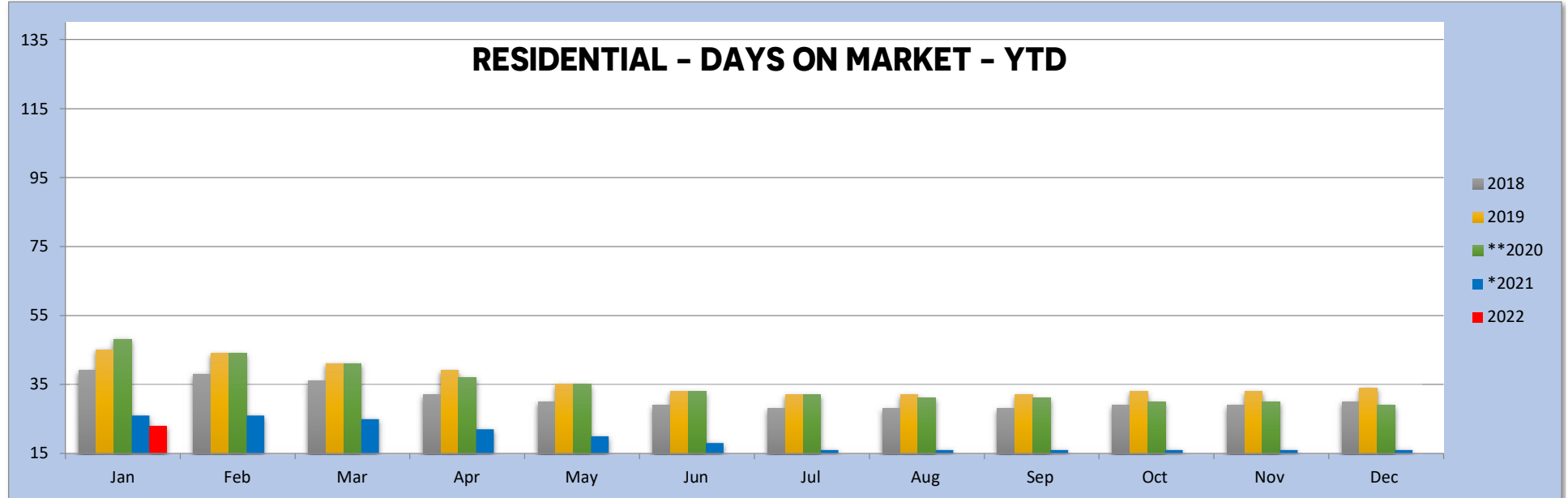
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MONTHLY - YEAR TO DATE



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	39	38	36	32	30	29	28	28	28	29	29	30
2019	45	44	41	39	35	33	32	32	32	33	33	34
**2020	48	44	41	37	35	33	32	31	31	30	30	29
*2021	26	26	25	22	20	18	16	16	16	16	16	16
2022	23											
%Change	(12)											

Source of data - REcolorado Monthly Indicators - Market Overview * Best Year ** 2nd Best Year

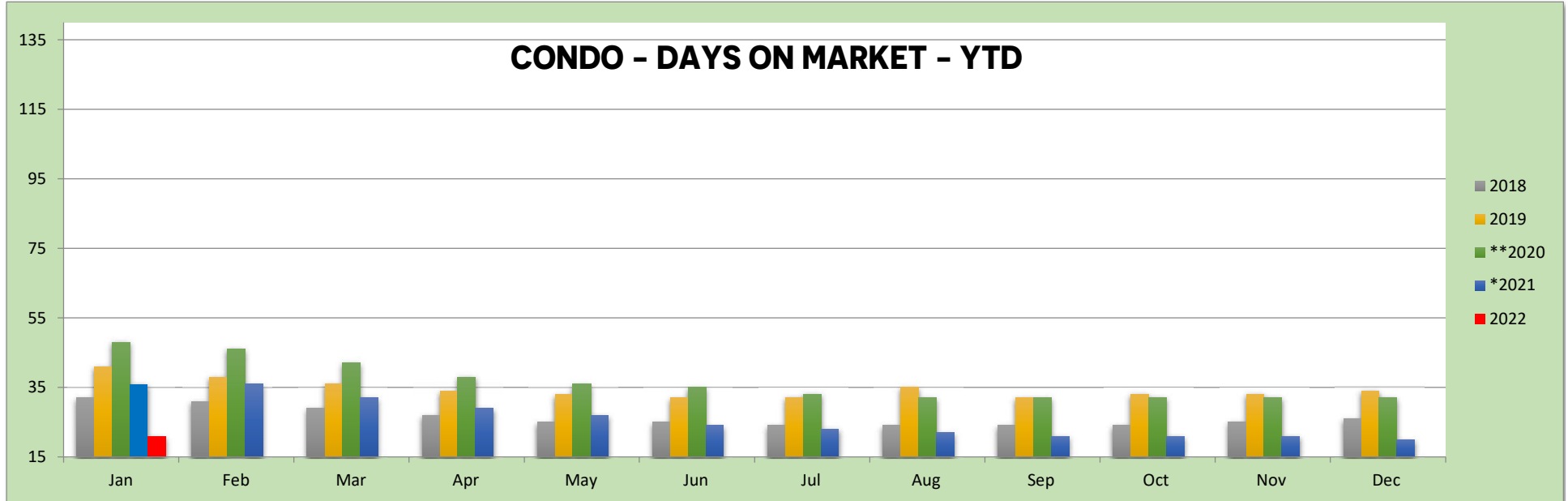
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CONDO

MONTHLY - YEAR TO DATE



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	32	31	29	27	25	25	24	24	24	24	25	26
2019	41	38	36	34	33	32	32	35	32	33	33	34
**2020	48	46	42	38	36	35	33	32	32	32	32	32
*2021	36	36	32	29	27	24	23	22	21	21	21	20
2022	21											
%Change	(42)											

Source of data - REcolorado Monthly Indicators - Market Overview * Best Year ** 2nd Best Year

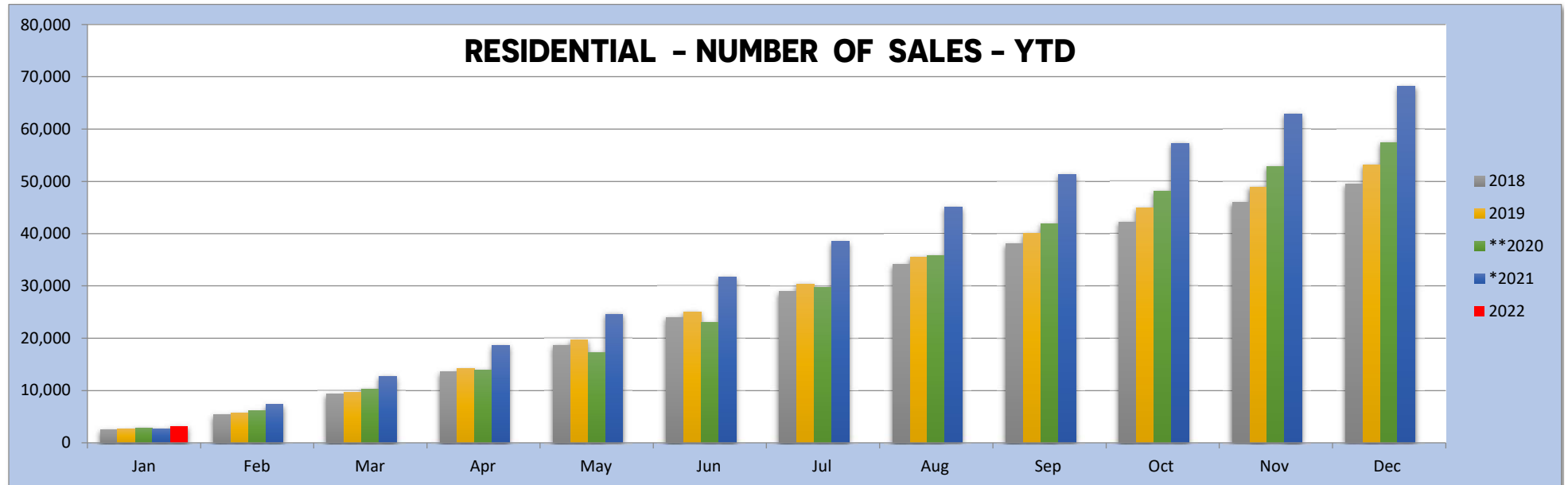
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MONTHLY - YEAR TO DATE



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	2,518	5,357	9,325	13,506	18,669	23,978	28,912	34,052	38,062	42,187	45,972	49,507
2019	2,567	5,640	9,643	14,166	19,619	24,988	30,377	35,503	40,067	44,847	48,922	53,193
**2020	2,882	6,074	10,317	13,964	17,308	22,963	29,719	35,817	41,873	48,075	52,871	57,437
*2021	2,698	7,279	12,751	18,657	24,629	31,696	38,474	45,069	51,282	57,197	62,874	68,100
2022	3,171											
%Change	18											

Source of data - REcolorado Monthly Indicators - Market Overview * Best Year ** 2nd Best Year

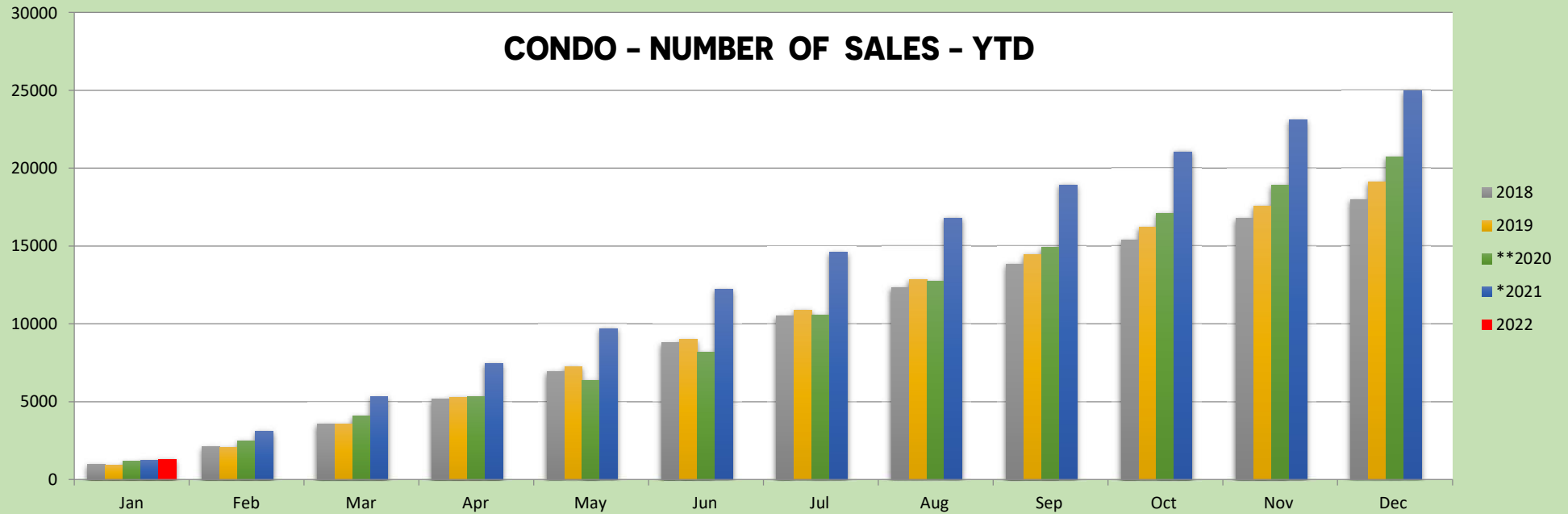
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CONDO MONTHLY - YEAR TO DATE

CONDO - NUMBER OF SALES - YTD



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	992	2,108	3,590	5,182	6,930	8,770	10,495	12,319	13,830	15,377	16,790	17,984
2019	914	2,077	3,569	5,297	7,258	8,988	10,883	12,826	14,472	16,198	17,585	19,102
**2020	1160	2,499	4,079	5,307	6,377	8,201	10,549	12,739	14,934	17,091	18,910	20,725
*2021	1227	3,111	5,318	7,456	9,701	12,240	14,583	16,809	18,929	21,058	23,083	24,947
2022	1,313											
%Change	7											

Source of data - REcolorado Monthly Indicators - Market Overview * Best Year ** 2nd Best Year

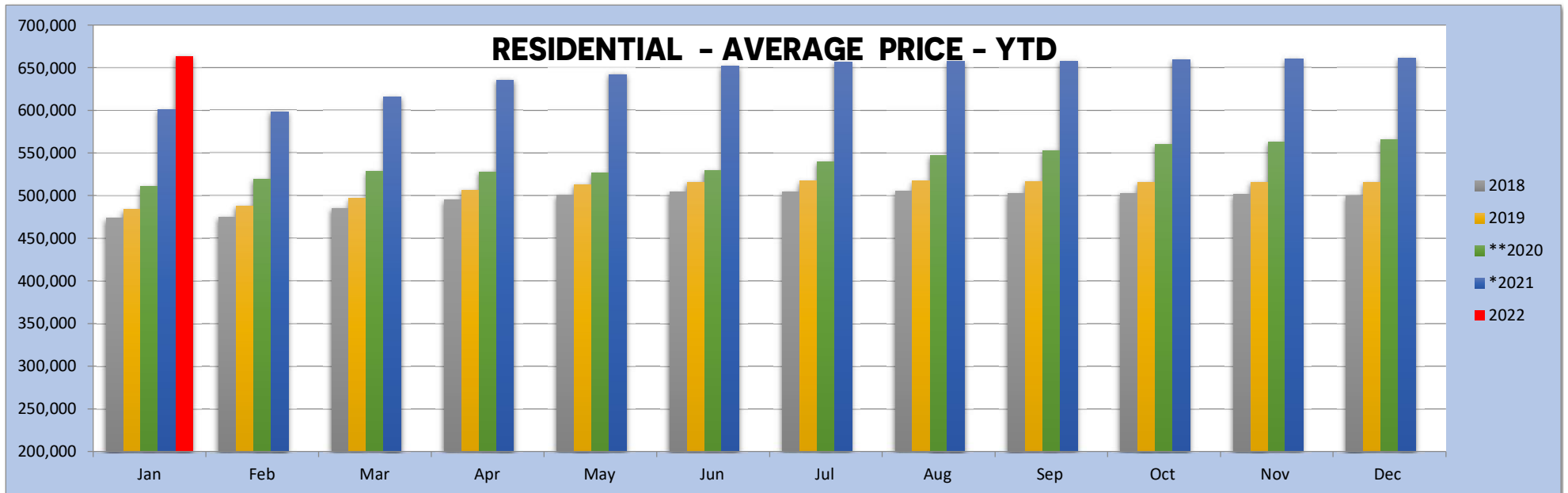
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MONTHLY - YEAR TO DATE



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	473,321	474,606	485,178	494,992	500,560	504,415	504,682	504,874	502,602	502,903	501,275	500,145
2019	483,366	487,734	496,623	506,261	513,000	515,863	517,120	516,957	516,546	515,606	515,487	515,168
**2020	510,827	518,802	528,161	527,873	526,324	529,348	540,026	547,120	553,016	559,990	562,881	565,504
*2021	600,674	597,952	615,752	635,366	642,191	651,687	656,687	657,080	657,621	658,918	660,039	660,641
2022	663,459											
%Change	10											

Source of data -REcolorado Monthly Indicators - Market Overview

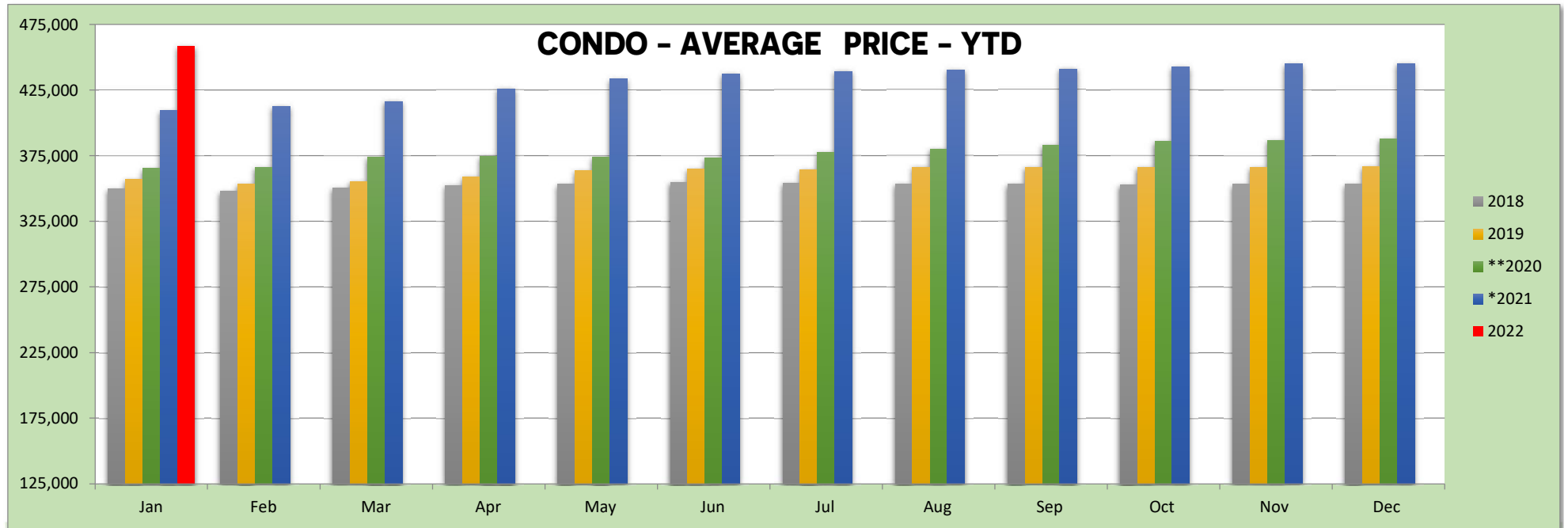
* Best Year ** 2nd Best Year

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CONDOS MONTHLY - YEAR TO DATE



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	349,671	347,890	350,526	352,374	353,277	354,843	354,212	353,329	353,294	352,738	353,240	353,357
2019	356,935	353,377	355,264	359,015	363,708	364,952	364,288	366,257	365,864	366,144	366,383	366,904
**2020	365,210	365,984	373,829	374,464	373,775	373,407	377,283	379,742	382,727	385,851	386,804	387,905
*2021	409,219	412,615	416,395	425,863	433,267	437,286	439,230	440,021	440,708	442,484	444,861	445,151
2022	458,215											
%Change	12											

Source of data - REcolorado Monthly Indicators - Market Overview

* Best Year ** 2nd Best Year

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Percent of Residential Sales by Price Range

Single Family Detached

Source of Data: REcolorado and IRES



Home Price	2007	2017	2018	2019	2020	2021	January 2022
\$0 - \$100,000	7.86%	0.58%	0.51%	2.54%	0.37%	0.17%	0.15%
\$100,001 - \$200,000	33.44%	2.10%	4.40%	6.87%	3.22%	2.00%	2.24%
\$200,001 - \$250,000	29.39%	3.97%	6.42%	5.21%	4.01%	2.82%	2.52%
\$250,001 - \$300,000		10.09%	10.04%	8.54%	7.17%	4.38%	3.88%
Total Under \$300K	70.69%	16.75%	21.37%	23.17%	14.78%	9.36%	8.78%
\$300,001 - \$350,000	19.07%	16.18%	13.94%	12.36%	10.75%	6.77%	5.99%
\$350,001 - \$400,000		16.86%	14.88%	14.02%	13.77%	8.86%	7.97%
\$400,001 - \$450,000		12.59%	12.30%	21.16%	24.22%	23.11%	21.72%
\$450,001 - \$500,000		9.48%	8.80%				
Total \$300k to \$500K	19.07%	55.11%	49.91%	47.54%	48.75%	38.73%	35.69%
\$500,001 - \$600,000	10.24%	11.86%	11.48%	11.74%	14.06%	17.95%	20.87%
\$600,001 - \$700,000		6.23%	6.60%	6.51%	8.18%	11.78%	12.64%
\$700,001 - \$800,000		3.30%	3.50%	3.67%	4.67%	7.01%	8.02%
\$800,001 - \$900,000		2.03%	2.20%	2.14%	2.80%	4.36%	4.43%
\$900,001 - \$1,000,000		1.22%	1.31%	1.35%	1.69%	2.75%	2.47%
\$1,000,001 +		3.49%	3.63%	3.89%	5.09%	8.07%	7.10%
Total \$500K to \$1M+	10.24%	28.14%	28.72%	29.30%	36.48%	51.91%	55.53%

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